



You might go back and forth between these modes



It's ok to not know what the problem is when asking for help!

What is the real problem?

How might we solve it?

Try to solve it

Useful when: Untangling issues, challenges or when something feels off

Do: Explore causes, not just symptoms. Stay in discovery, understand users

Don't: jump to solutions.

Useful when: you understand the problem and want to explore different technical and product options.

Do: Generate options and understand constraints.

Don't: start actually delivering the solution yet.

Useful when: You have a clear sense of what the problem is and options to try out.

Do: Move from options to delivery. Show the thing.

Don't: give up if things do feel solved immediately

Typical activities

- User / stakeholder interviews, talk to people!
- Desk research, data analysis
- Journey / process mapping
- Observations, shadowing
- Question Banking

Typical activities

- Co-design workshops, bring people together!
- Sketching ideas, storyboards, simple mock-ups
- Talk to other people who've done similar
- Mapping risks, assumptions and constraints

Typical activities

- Plan, build, deploy
- Communicate changes, adjust policies, train staff
- Launch a collaborative experiment

Useful methods

- 5 Whys
- Problem tree / fishbone diagram
- "What's really going on here?" reframing
- Systems mapping / context mapping

Useful methods

- "How might we...?" statements
- Crazy 8s / rapid sketching
- Impact vs effort matrix
- Option appraisal grids

Useful methods

- Regular check ins, learning huddles
- Delivery frameworks, visual trackers
- A/B tests or simple "before / after" comparisons.

Learning should be integral and throughout. It underpins everything

What did we learn?

Useful when: You have tried something

Do: Reflect and ask - Did we pick the right problem, choose the right approach, and deliver it in a fair, workable way?

Don't: make this an afterthought or think of this as a judgement

Typical activities

- Retrospectives and after-action reviews, User feedback, surveys, interviews, Metrics and outcome reviews Learning logs, reflection sessions, learning loops



This isn't linear but modes help to keep the focus in the right place



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Don't: start here unless you've got a clear understanding of the problem

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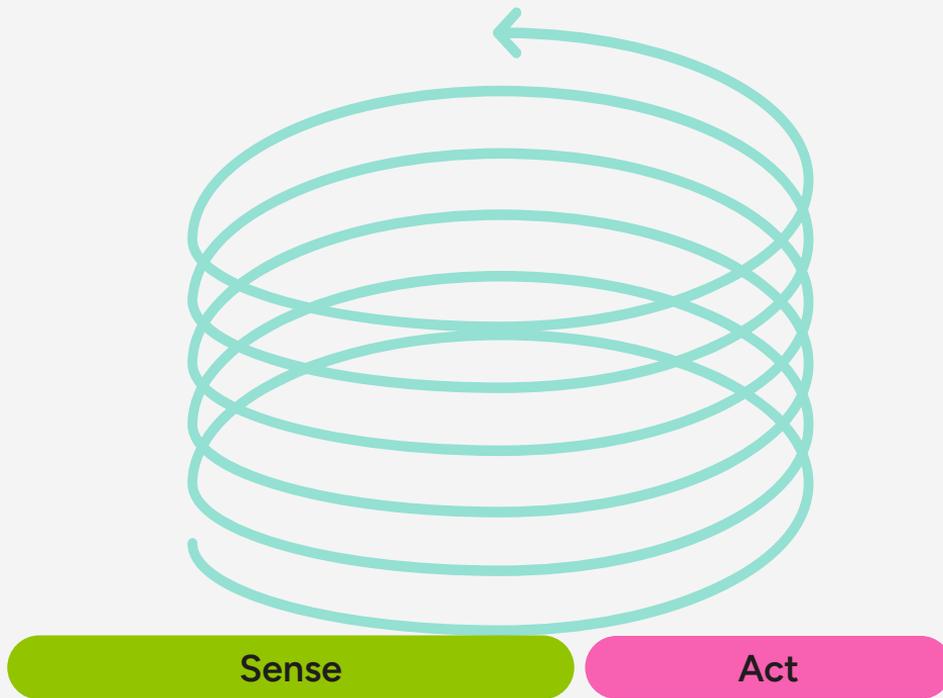
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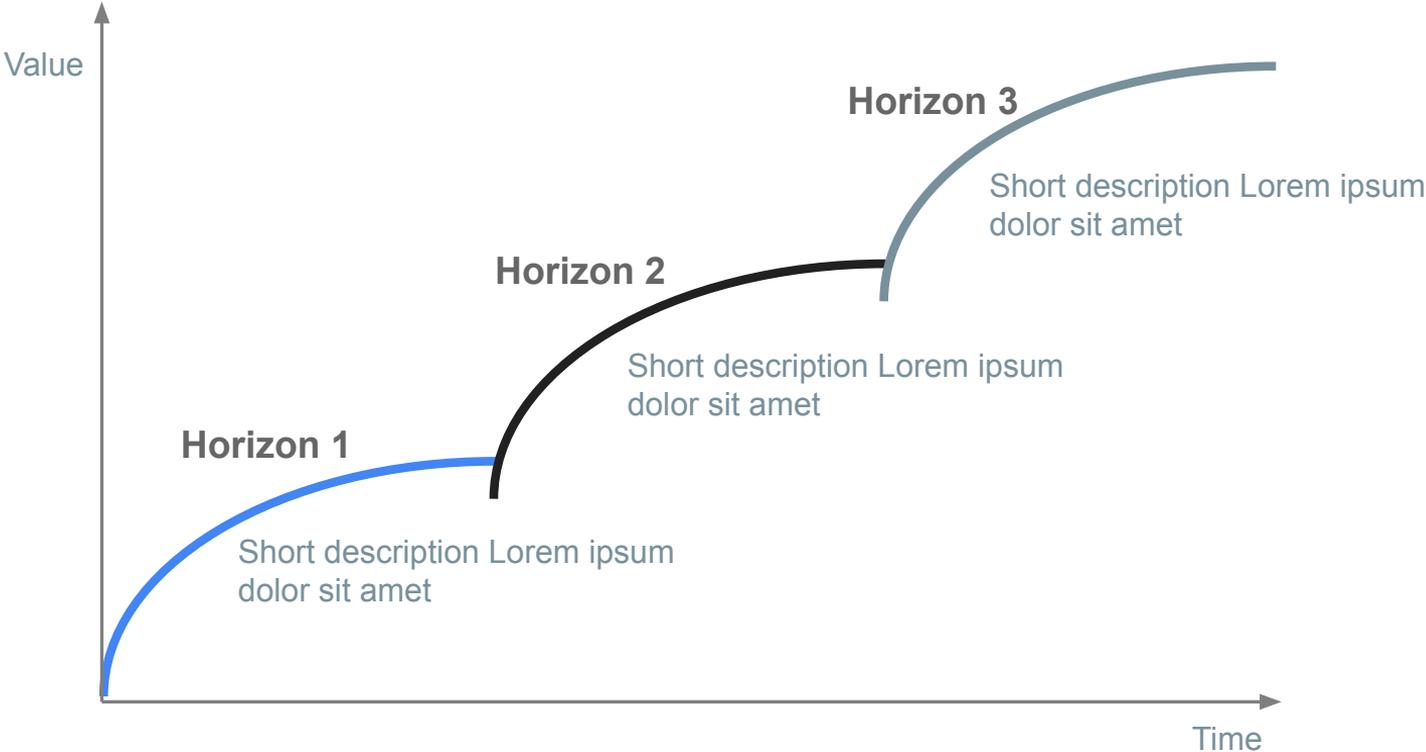


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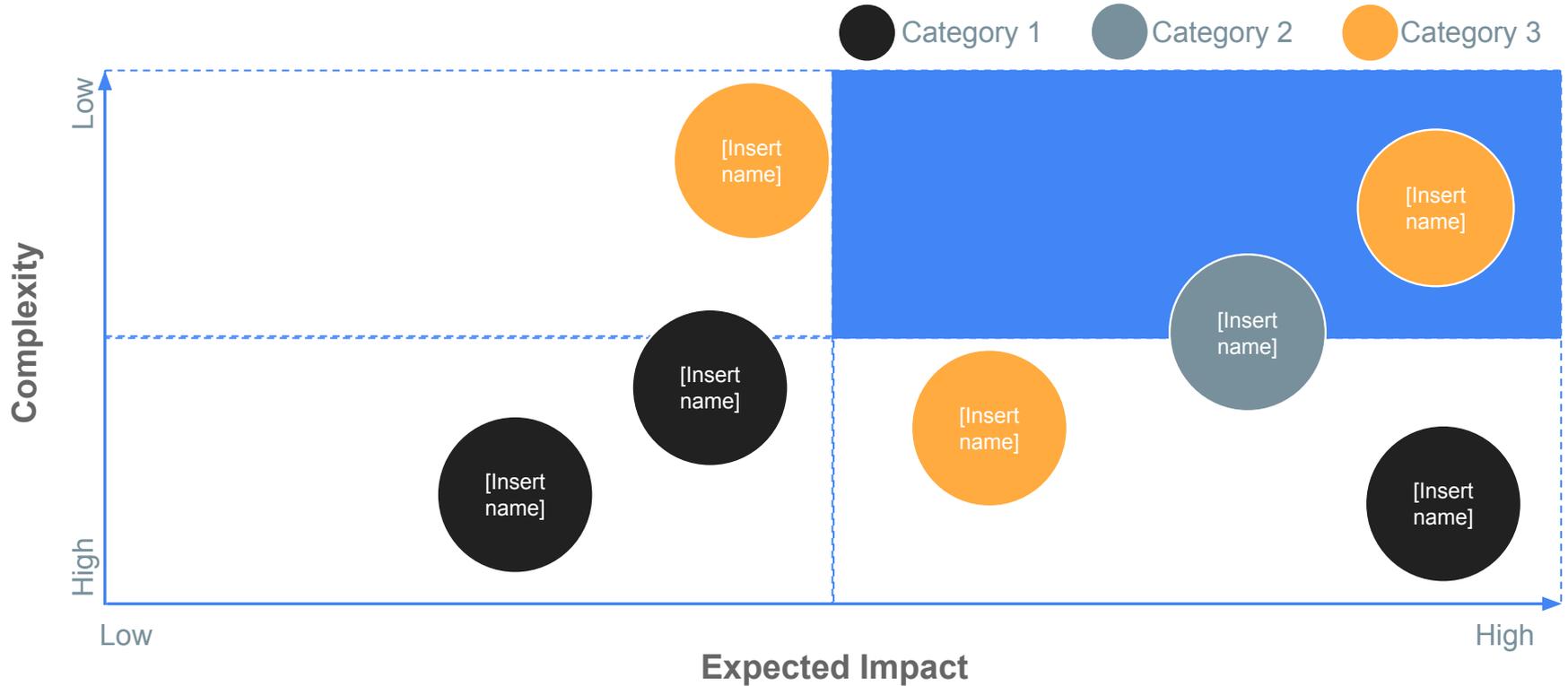


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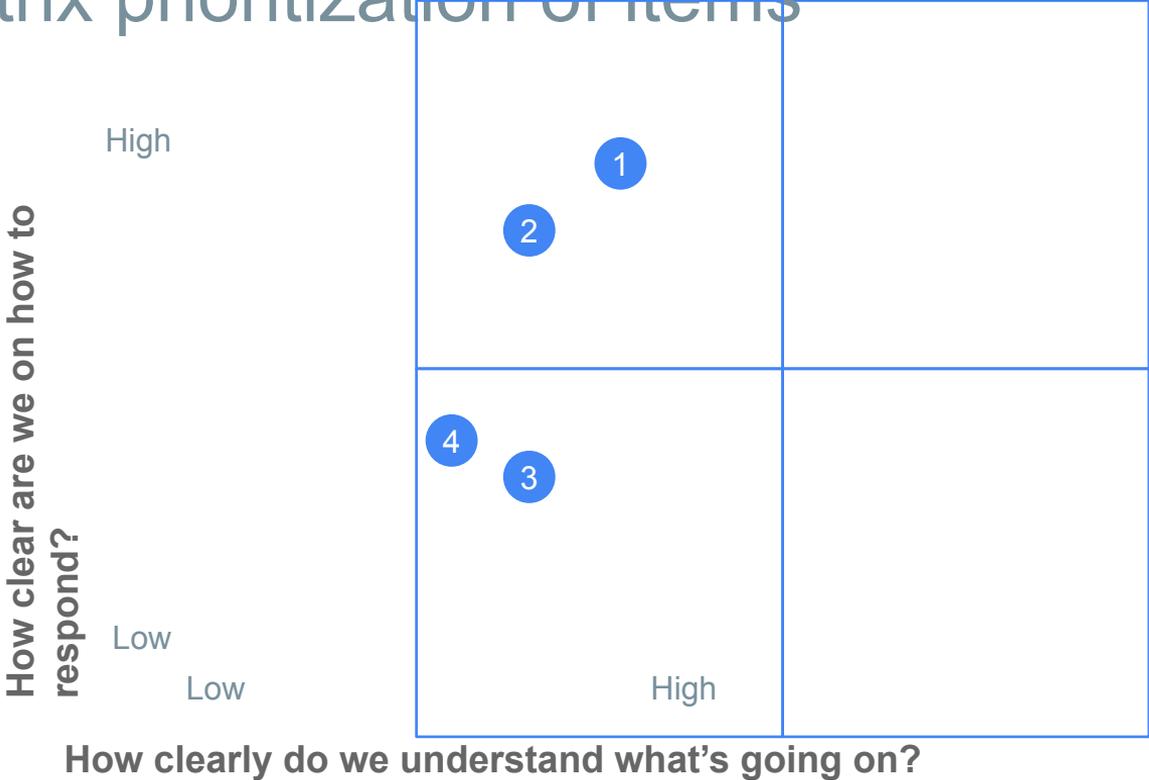
Horizons framework



4 box prioritization framework



Matrix prioritization of items



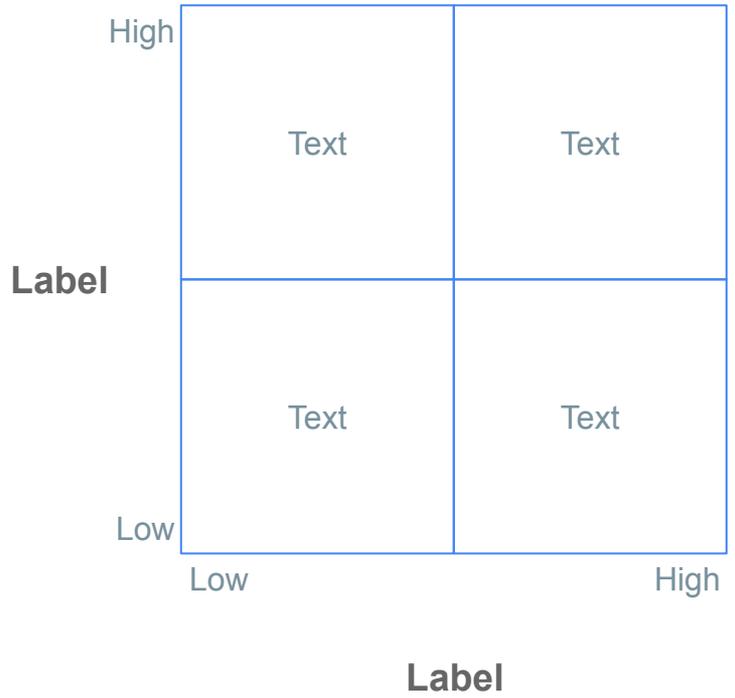
Prioritized

- 1 Description
- 2 Description

1 Matrix with proportions



1 Matrix



5 step infinite loop process

